## U.S. FDA Approval of Cobenfy™

September 26, 2024

**Investor Overview** 



### Forward looking statements

This presentation contains statements about Bristol-Myers Squibb Company's (the "Company") future financial results, plans, business development strategy, anticipated clinical trials, results and regulatory approvals that constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. All statements that are not statements of historical facts are, or may be deemed to be, forward-looking statements. Actual results may differ materially from those expressed in, or implied by, these statements as a result of various factors, including, but not limited to, (i) new laws and regulations, (ii) our ability to obtain, protect and maintain market exclusivity rights and enforce patents and other intellectual property rights, (iii) our ability to achieve expected clinical, regulatory and contractual milestones on expected timelines or at all, (iv) difficulties or delays in the development and commercialization of new products, (v) difficulties or delays in our clinical trials and the manufacturing, distribution and sale of our products, (vi) adverse outcomes in legal or regulatory proceedings, (vii) risks relating to acquisitions, divestitures, alliances, joint ventures and other portfolio actions and (viii) political and financial instability, including changes in general economic conditions. These and other important factors are discussed in the Company's most recent annual report on Form 10-K and quarterly reports on Form 10-Q and current reports on Form 8-K. These documents are available on the U.S. Securities and Exchange Commission's website, on the Company's website or from Bristol-Myers Squibb Investor Relations. No forward-looking statements can be guaranteed.

In addition, any forward-looking statements and clinical data included herein are presented only as of the date hereof. Except as otherwise required by applicable law, the Company undertakes no obligation to publicly update any of the provided information, whether as a result of new information, future events, changed circumstances or otherwise.



# Now approved in the U.S. for the treatment of schizophrenia in adults

First-in-class muscarinic agonist<sup>1</sup> for the treatment of schizophrenia

First new mechanism in decades for 1.6M treated schizophrenia patients in the U.S.

• ~60-70% of patients not well managed with current treatments

#### Compelling efficacy and proven safety

- Depth and breadth of efficacy across symptom domains with a demonstrated safety and tolerability profile
- Cobenfy does not carry a boxed warning and does not have atypical antipsychotic class warnings and precautions

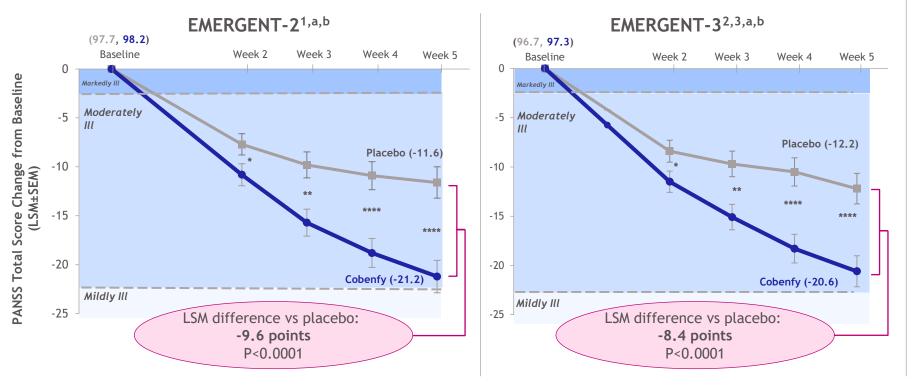
Expected to be available in the U.S. in late-October



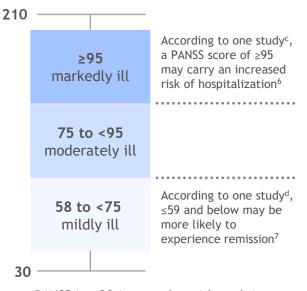
<sup>1</sup>Cobenfy combines xanomeline, a dual M1- and M4-preferring muscarinic receptor agonist, with trospium chloride, a muscarinic receptor antagonist

# Cobenfy delivered powerful efficacy at five weeks consistently across two phase 3 pivotal studies

#### Change from baseline in PANSS total score at week 5



#### Interpreting Total PANSS Score<sup>4,5</sup>



PANSS is a 30-item scale, with each item rated on a scale of 1 (absent)-7(extreme).

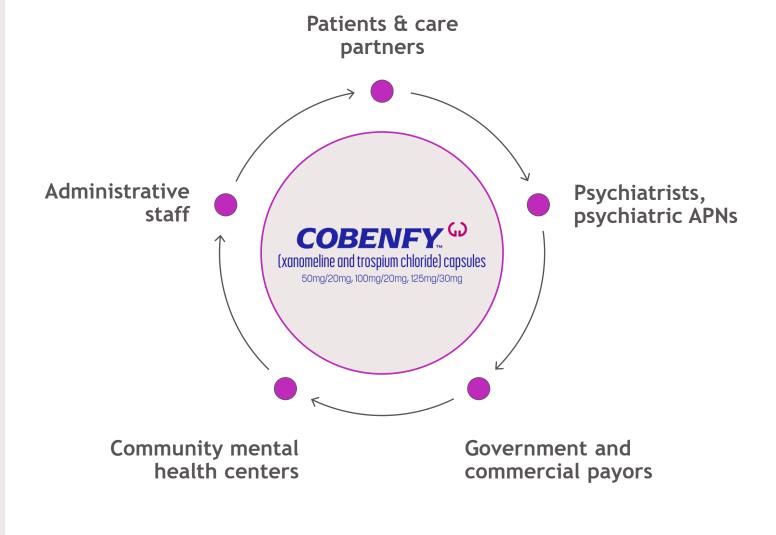
#### Week 2-4 data were not prespecified clinical endpoints, P-values are nominal.<sup>3</sup>

a. P-values are defined as: \*P<0.05, \*\*P<0.01, \*\*\*P<0.001, \*\*\*P<0.001, \*\*\*P<0.001, \*\*\*\*P<0.001, \*\*\*\*P<0.001,

1. Kaul I, et al. Lancet. 2024;403(10422):160-170. 2. Kaul I, et al. JAMA Psychiatry. 2024:e240785. Online ahead of print. 3. Data on File. Bristol-Myers Squibb. 4. Leucht S, et al. Schizophr Res. 2005;79(2-3):231-238. 5. Mortimer AM. Brit J Psychiatry. 2007:191(S50):s7-s14. 6. Kozma CM. et al. Ann Gen Psychiatry. 2010;9:24. 7. Opler MG. et al. BMC Psychiatry. 2007:7:35.

# We are employing a comprehensive go-to-market strategy

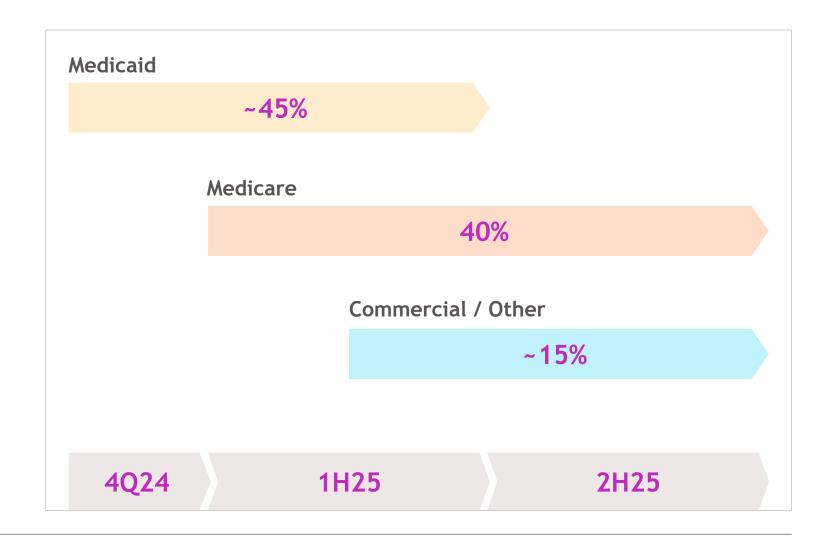
Patients and their care teams	Adults with schizophrenia
Key prescribers	Psychiatrists, psychiatric APNs
Care centers for schizophrenia	Community mental health centers and private psychiatry practices
Integrated approach	Patients and their care partners
Payors	Medicaid, Medicare, commercial



## Building a strong proposition with payor engagement<sup>1</sup>

### Key dynamics

- Majority government payor model (~85%)
- Anticipate majority of access by 2H25



<sup>1</sup>See "Forward-Looking Statements"

Cobenfy sales ramp based on monthly paid script volumes enabled by

access expansion



Sampling strategy among prescribers during patient initial titration



~60K monthly NBRx<sup>1</sup> in schizophrenia available from patients going through a new treatment decision



Analogs suggest ~50% of patients are still on drug at 6 months of therapy



Broad access expected by 2H25 as coverage is progressively secured through 1H\*

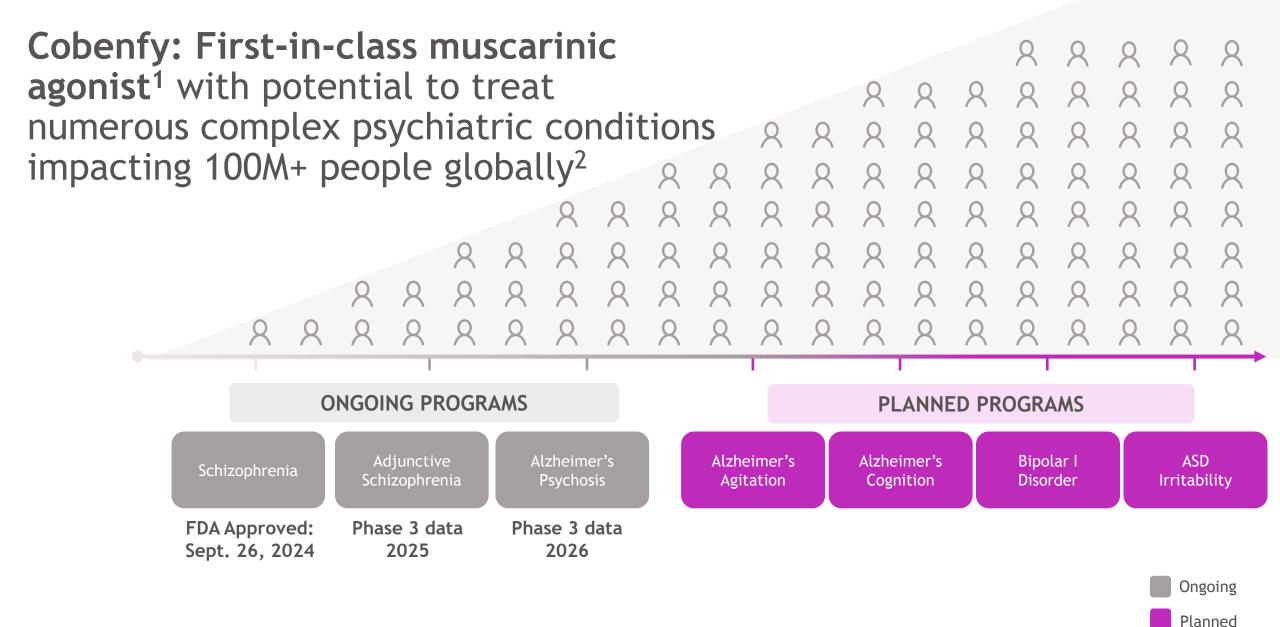


Ex-U.S. launch timelines for schizophrenia expected to be behind U.S. launch by ~3 years

Expected to be available in the U.S. in late October 2024

See "Forward Looking-Statements", 1QVIA APLD





<sup>1</sup>Cobenfy combines xanomeline, a dual M1- and M4-preferring muscarinic receptor agonist, with trospium chloride, a muscarinic receptor antagonist, <sup>2</sup>Estimated prevalence reflects World Health Organization (WHO) global estimates for schizophrenia, Alzheimer's disease, bipolar I and pediatric autism, <sup>3</sup>Subject to positive registrational trials and regulatory approval



# Bristol Myers Squibb®